

Message Text

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64

ACTION EB-07

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PA-02 USIA-15 PRS-01 SP-02 SIL-01 LAB-04 /052 W

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TO SECSTATE WASHDC 8194

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UNCLAS LONDON 02198

E.O. 11652: N/A

TAGS: EIND, UK

SUBJECT: REPORT IN PETROLEUM TIMES ALLEGING U.S. DIS-
CRIMINATION IN TENDERS FOR ALASKAN PIPELINE

CURRENT ISSUE OF PETROLEUM TIMES (FEBRUARY 7, 1975)

CARRIES ARTICLE ON PAGE 9 ENTITLED "U.K. FIRM BEATS
AMERICANS FOR 2.5 MILLION POUND CONTRACT".

AFTER DESCRIBING SUCCESS OF U.K. FIRM A.O.T. IN WINNING
CONTRACT TO SUPPLY METERING STATIONS AT SUEZ AND ALEX-
ANDRIA TERMINALS, OF THE SUMED PIPELINE, ARTICLE QUOTES
A.T.O. CHAIRMAN RON NORTHEGE, AS REVEALING THAT A.O.T.
IS NOW HANDLING SOME 20 MAJOR ENQUIRIES, INCLUDING ONE
FROM RUSSIA, SIX FROM THE NORTH SEA AND THE REST IN THE
MIDDLE EAST, HOWEVER HE ALLEGED THAT BRITISH COMPANIES
ARE NOT ALLOWED TO TENDER FOR EQUIPMENT FOR THE ALASKAN
PIPELINE. "I HAVE PROTESTED ABOUT THIS, AS ALL WE ASK
IS THE SAME OPPORTUNITIES AS THE AMERICANS".ARTICLE
CONCLUDES AS FOLLOWS: "APPARENTLY THE AMERICAN TRADE
UNIONS INSIST THAT EVERY PIECE OF EQUIPMENT HAS TO HAVE
BEEN WORKED ON BY AMERICAN TECHNICIANS AND WELDERS -
FOR A BRITISH COMPANY EITHER TO BRING THE AMERICANS TO
THE U.K., OR TO LICENSE THEIR DESIGNS IN AMERICA WOULD
BE UNECONOMIC".

EMBASSY WOULD APPRECIATE ANY CLARIFICATION STATE OR
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COMMERCE COULD SUPPLY CONCERNING THESE ALLEGATIONS.

SPIERS

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Message Attributes

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Margaret P. Grafeld
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